



JONATHAN VARSANO

Associate Vice President
Retail Division Group

CAREER SUMMARY

Jonathan Varsano is an experienced broker specializing in the sale and leasing of retail properties. Jon has been a licensed Real Estate Broker for over ten years with extensive experience in managing a portfolio of family-owned commercial properties. Mr. Varsano was also President of Automated Laundry Systems, Inc., where he dealt with the business brokerage of coin laundry and dry cleaning establishments. Mr. Varsano's many years of entrepreneurial experience are of great benefit to the Grubb and Ellis team.

EXPERIENCE

- 2003 - Present Associate Vice President – Retail Group
Grubb & Ellis Company

Responsible for exclusively representing landlords and tenants in leasing and acquiring commercial real estate.

- 1995 – 2003 Property Manager/Real Estate Broker
JEM Investments, Culver City, CA

Acquired and managed a portfolio of family-owned commercial rental properties. Responsible for marketing vacancies, negotiating leases and managing facilities.

- 1992 – 2000 President
Automated Laundry Systems, Inc., Burbank, CA

Responsible for managing all aspects of a commercial laundry distributorship including the brokerage of coin laundry and dry cleaning businesses. Disposed business at a considerable profit to concentrate on real estate.

EDUCATION

- California Real Estate Brokers license – 1993
- B.A. Business Economics with Accounting Concentration – 1992
University of California, Santa Barbara
- Completed Summer Session studying Architecture and Stock Market Analysis-1991
Cambridge University, England

ASSOCIATIONS

- Yucca Corridor Coalition (YCC) – Secretary Treasurer – Gateway to Hollywood
- International Council of Shopping Centers (ICSC)
- Apartment Owners Association of Southern California (AOA)
- Simon Wiesenthal Center (SWC)